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COMMONWEALTH OF VIRGINIA DMBE CERTIFICATION NO.

651486 – Certified Small Business

ORGANIZATION

Professional Corporation

INCORPORATION DATE

January 23, 1995

OWNERS

Daniel W. Speight, P.E. – President

Matt J. Marshall, Jr., P.E. - Vice-President

Matt L. Francis - Secretary / Treasurer

Christa A. Peachy, CPSM – Partner/Business Development & Operations

STAFF OVERVIEW

4 Registered Professional Structural Engineers

4 Structural Engineers in Training

5 Structural Engineering Technicians/CAD

3 Construction Administration Specialists

3 Administrative Staff

19 TOTAL

KEY STAFF

Jonathan Walesczyk, P.E., Project Manager / Structural Engineer

Dennis R. Altman, Jr., P.E., Project Manager / Structural Engineer

Joseph I. Kittredge, Construction Administration & Special Inspections

Noel Agustin & Rommel Fulinara, CAD Managers



STRUCTURAL ENGINEERING SERVICES

New Facilities Design

Rehabilitation / Renovations / Additions Design

Structural Investigations / Feasibility Studies

Special Inspections

Expert Testimony

Design/Build

INDUSTRY SPECIALIZATIONS

Education

Manufacturing and Distribution

Office / Corporate

Multi-Family & Single-Family Housing

Healthcare

Recreation

Religious

Retail / Mixed-Use

Government



Firm History and Philosophy

Speight, Marshall & Francis, P.C. was established in 1995 by the three founding partners, Danny Speight, Matt Marshall, and Matt Francis, with a considerable amount of optimistic attitude and vision. Their goals were to practice the profession they love-structural engineering-while doing things a bit differently and having fun along the way. As a result of their “go-getter” approach they built our business quickly and obtained loyal clients. In 2005, to complement our teams’ expertise, Christa Peachy was brought on board as a partner. Each partner brings their diverse talents to the table contributing to our engineering, drafting, management, and business development efforts.

Now employing professionals licensed to practice in 36 states, our firm performs structural services for projects around the nation on types of facilities including, but not limited to: education, manufacturing & distribution, office/corporate, housing (multi-family and single-family), healthcare, recreation, religious, retail, and government. Our client base is diverse including both public and private sector.

The firm’s mission is to “restructure the norm” in the industry by going beyond the standard of client care to acquire and maintain repeat clients. We pride ourselves in being exceptionally responsive to our client’s needs and our aggressive “can do” mentality distinguishes us from the standard. We devote ourselves to developing smart, innovative solutions that meet each client's long and short-term goals.

Our firm's philosophy is to consistently complete projects on time and we are dedicated to doing whatever it takes to complete work within required time frames. We make every effort to make our client's association with us an enjoyable experience and it shows in our committed attitude. Clients have been impressed with our attitude, diligence, and quality of work. Just ask them.

Our principals continue to maintain strict and close ties with the technical aspects of the business to assure quality and excellence in all projects. This has proven successful as a small business strategy.

Distinguishing Characteristics

Character	Knowledgeable, enthusiastic, honest, easy to work with. We take pride in our profession.
Reliability	Don't miss deadlines.
Client Service	Committed to responsiveness. Contact us anytime.
Design Approach	Creative. We give practical options for design solutions to stay within Owner's budget.
Project Experience	Extensive experience with a wide variety of project types and construction materials.
Principals	Heavily involved with projects.
Design Quality	Compile thorough sets of drawings making bidding of subcontractors easy.
Design Changes	Accustomed to changes; quick turn-around with no whining.
Construction Admin.	Quick turn-around time on shop drawings and responses to RFI's.
Repeat Clients	Numerous. Our client commendations speak for themselves.